



## 2017 Headwear Pricing - Effective November 1, 2016 (R)

**ASI 75402 SAGE 53671 PPAI 112927**

**Domestic DAP/Embroidery Program (R)**

		Blank	24	72	288+
50004	Sideline Mesh Cap	\$ 6.67	\$ 13.33	\$ 12.08	\$ 11.25
51000	Epic Cotton Twill Cap	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51004	Canyon Pigment Dyed Cap	\$ 7.58	\$ 14.25	\$ 13.00	\$ 12.17
51010	Kalahari River Hat	\$ 12.67	\$ 19.33	\$ 18.08	\$ 17.25
51012	Tourney Visor	\$ 6.08	\$ 12.75	\$ 11.50	\$ 10.67
51016	Rookie Youth Cap	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51044	Drake Oil Cloth Cap	\$ 9.58	\$ 16.25	\$ 15.00	\$ 14.17
51046	Military Cap	\$ 7.50	\$ 14.17	\$ 12.92	\$ 12.08
51048	Small Fit Epic	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51054	Nexus Redux Washed Twill Cap	\$ 6.67	\$ 13.33	\$ 12.08	\$ 11.25
51056	Benchmark Cap	\$ 4.58	\$ 11.25	\$ 10.00	\$ 9.17
51060	Structured Epic Cap	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51066	Mineral Wash Cap	\$ 9.50	\$ 16.17	\$ 14.92	\$ 14.08
51070	Flexfit 210 Flat Brim Cap	\$ 16.08	\$ 22.75	\$ 21.50	\$ 20.67
51072	Soft Mesh Sideline Cap	\$ 6.25	\$ 12.92	\$ 11.67	\$ 10.83
51076	Curved Brim Flexfit 5001 Cap	\$ 14.67	\$ 21.33	\$ 20.08	\$ 19.25
51086	Performance Epic	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51096	Scorcher Bucket Hat	<b>DAP Only</b> \$ 20.58	\$ 27.25	\$ 26.00	\$ 25.17
51142	Flex Fit Wool Blend 6477	\$ 17.00	\$ 23.67	\$ 22.42	\$ 21.58
51152	Flex Fit Pro-Formance Cap 6580W	\$ 16.42	\$ 23.08	\$ 21.83	\$ 21.00
51200	Small Fit Performance Epic	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51206	Perforated Performance Cap	\$ 8.00	\$ 14.67	\$ 13.42	\$ 12.58
51210	Clip on Visor	<b>DAP Only</b> \$ 6.67	\$ 13.33	\$ 12.08	\$ 11.25
51212	Polo Cap	\$ 6.67	\$ 13.33	\$ 12.08	\$ 11.25
51214	Distressed Mesh Cap	\$ 6.33	\$ 13.00	\$ 11.75	\$ 10.92
51218	Camo Cap Structured Mesh Back	\$ 9.50	\$ 16.17	\$ 14.92	\$ 14.08
51226	Lt. Weight Cotton Epic	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51234	Foam Front Flat Brim	<b>DAP Only</b> \$ 4.67	\$ 11.33	\$ 10.08	\$ 9.25
51238	Industrial Canvas/Mesh Cap	\$ 7.33	\$ 14.00	\$ 12.75	\$ 11.92
51240	Industrial Canvas Cap	\$ 8.25	\$ 14.92	\$ 13.67	\$ 12.83
51242	Sandwich Brim Performance Epic	\$ 7.00	\$ 13.67	\$ 12.42	\$ 11.58
51244	Performance Visor	\$ 5.92	\$ 12.58	\$ 11.33	\$ 10.50
51246	Mini-Check Cap	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51248	Micro-stripe Cap	\$ 6.50	\$ 13.17	\$ 11.92	\$ 11.08
51250	Glen Plaid Cap	\$ 6.92	\$ 13.58	\$ 12.33	\$ 11.50
51252	Digital Camo Cap	\$ 6.83	\$ 13.50	\$ 12.25	\$ 11.42
51254	Youth Sideline Mesh Cap	\$ 6.67	\$ 13.33	\$ 12.08	\$ 11.25
51272	Small Fit Lightweight Epic	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51274	Matrix Structured Performance Epic	\$ 6.83	\$ 13.50	\$ 12.25	\$ 11.42
51276	Flip Lightweight Structured Flip Visor	\$ 6.50	\$ 13.17	\$ 11.92	\$ 11.08
51278	Structured Perforated Performance	\$ 6.83	\$ 13.50	\$ 12.25	\$ 11.42
51280	Performance Bucket	\$ 14.50	\$ 21.17	\$ 19.92	\$ 19.08
51282	Performance Tour Visor	\$ 6.17	\$ 12.83	\$ 11.58	\$ 10.75
51284	Youth Performance Bucket	\$ 14.50	\$ 21.17	\$ 19.92	\$ 19.08
52800	5280 Flat Brim Cap	\$ 7.92	\$ 14.58	\$ 13.33	\$ 12.50
52802	Mile High Flat Brim Mesh Back	\$ 5.75	\$ 12.42	\$ 11.17	\$ 10.33
55000	Shredder Knit Beanie	\$ 4.50	\$ 11.17	\$ 9.92	\$ 9.08
55020	Cuff Shredder Beanie	\$ 4.83	\$ 11.50	\$ 10.25	\$ 9.42
55026	Microfleece Beanie	\$ 7.00	\$ 13.67	\$ 12.42	\$ 11.58

### Domestic Production Minimums and Surcharges (T)

\*Prices include one location, base art embroidery or a custom logo up to 7,000 stitches.

\*Minimums: Adult Caps - 24 pcs per graphic, style and color. Youth Caps and Buckets - 12 pcs per graphic, style and color.

\*Applique graphics, and Woven Applique graphics - \$1.43.

\*3D EMB - add \$2.14

\*Each additional decoration location - \$2.79.

\*Digital Applique (DAP) can only be used as the primary (front) decoration on the 51096, 51210 and 51234.

\*DAP can be used as a second location decoration (brim or closure) for most caps with smooth fabrics (i.e. cotton twill, performance epic) - \$2.79.

\*Cap/Pocket high stitch count for custom logos: Surcharge of \$.15 per 500 stitches above 7,000.

\*Woven Applique (WAP) - minimum order quantity is 72 pieces.

\*Woven Applique on Applique (WAPAPP) - add \$2.79 - minimum order quantity is 144 pieces.

\*Digital Applique on Applique (DAPAPP) - add \$3.57.

### Overseas Production of Headwear

\*Overseas embroidered headwear program is available. Minimum Quantity to qualify is 144 pieces. Give us a call and we will work up a quote for you.

\*Delivery will be approximately 90 days from the date of customer approval (100-120 days from order date).

**2017 Bundled Program Pricing - Effective November 1, 2016**

ASI 75402 SAGE 53671 PPAI 112927

Lead Time is 6 Weeks

**Overseas - Lead Time is 120 Days (R)**

<b>Top Sellers (R)</b>		<b>72</b>	<b>144</b>	<b>576</b>				
29100	21010 White & 51000	\$ 21.67	\$ 21.25	\$ 20.50	49500	\$ 19.83	\$ 17.50	\$ 16.58
29100	21010 Colors & 51000	\$ 22.50	\$ 22.08	\$ 21.33	49500	\$ 20.83	\$ 18.50	\$ 17.58
29190	21010 White & 51056	\$ 20.83	\$ 20.42	\$ 19.67	49532	n/a	\$ 16.25	\$ 15.00
29190	21010 Colors & 51056	\$ 21.67	\$ 21.25	\$ 20.50	49532	n/a	\$ 17.42	\$ 16.17
<b>Additional Options (R)</b>		<b>72</b>	<b>144</b>	<b>576</b>				
29104	23000 LST & 51000 Epic	\$ 30.83	\$ 30.42	\$ 29.67				
29152	21010 Ouray SS Tee White & Any Cap	\$ 23.25	\$ 22.83	\$ 22.08	NO FlexFit or Bucket Caps			
29152	21010 Ouray SS Tee Colors & Any Cap	\$ 24.92	\$ 24.50	\$ 23.75	NO FlexFit or Bucket Caps			
29154	20026 Pigment Dyed & Any Cap	\$ 29.92	\$ 29.50	\$ 28.75	NO FlexFit or Bucket Caps			
29136	81090/81040 W's Tee & 51000/51048 Epic	\$ 27.50	\$ 27.08	\$ 26.33	49518	\$ 24.58	\$ 22.50	\$ 21.75
29140	81090/81040 Women's SS T & 51046 Mil. Cap	\$ 27.92	\$ 27.50	\$ 26.75	49530	\$ 25.42	\$ 23.33	\$ 22.58
29144	90030 Youth Tee White & 51016 Rookie	\$ 21.67	\$ 21.25	\$ 20.50				
29144	90030 Youth Tee Clrs & 51016 Rookie	\$ 22.50	\$ 22.08	\$ 21.33				
<b>Rolled Tees (R)</b>		<b>72</b>	<b>144</b>	<b>576</b>				
21010	21010 Ouray SS Tee - Rolled Tee	\$ 12.92	\$ 12.50	\$ 11.67	<b>Rolled Tee &amp; Cap Display (V)</b>			
29006	21010 White & 21010 Color Rolled	\$ 22.92	\$ 22.08	\$ 20.42				
29006	21010 Color & 21010 Color Rolled	\$ 23.75	\$ 22.92	\$ 21.25	*All RTC orders of 72+ come with a cardboard display			
<b>Stacked Bonus Bundles (R)</b>		<b>24</b>	<b>48</b>	<b>96</b>	<b>59008</b>	RTC - Wooden Display		
29068	Tee (white only) and Hood Bonus Bundle	\$ 42.92	\$ 41.67	\$ 40.00		<b>72</b>	<b>144</b>	<b>288</b>
29068	Tee (colors) and Hood Bonus Bundle	\$ 43.75	\$ 42.50	\$ 40.83		\$ 125.00	\$ 62.50	FREE

## Program and Art Requirements

### Art Formats

The following formats are acceptable for new art:

- 1 Vector Capable Art Formats: Adobe Illustrator (.ai), EPS (.eps), PDF (.pdf)
- 2 Raster Art Formats: Adobe Photoshop (.psd), TIFF (.tiff), JPEG (.jpg), BMP (.bmp)

### Art Requirements and Minimums

#### Screen Print (W)

- 1 Base Art
  - a Adult Tops: 48 pieces per design, 12 pieces per style and color.
  - b Adult Bottoms: 36 pieces per design, 12 pieces per style and color.
  - c Youth: 48 pieces per design, 12 pieces per style and color.
  - d Adult Tops and Bottoms can be combined to meet the 48 piece minimum as long as the design, size and ink colors remain the same across all 48 pieces (only two different locations allowed).
- 2 New Art and Customer Provided Art - artwork created by modifying an existing design or generated using reference artwork.
  - a **1-5 Colors: \$833.33 (R) minimum order, free of set up charges! Orders below this minimum for new art will be assessed a \$83.33 charge to cover set up fees.**
  - b 6+ Colors, 4 Color Process: 144 pieces per logo, \$294.12 set up charge.
  - c Simulated 4 Color Process: 288 pieces per logo, \$294.12 set up charge.

#### Additional Charges (T)

- 1 New Art/Icon Changes: If art takes more than 60 minutes, there is a \$71.45 charge
- 2 Revisions: All art is allowed 2 revisions  
Add'l revisions will receive a \$71.45 charge.
- 3 Pre-production samples cost \$71.45 plus the cost of the garment.
- 4 XXL Men's Tees \$1.43
- 5 XXL Men's Apparel \$2.86
- 6 XXXL Men's Tees & Apparel \$4.29
- 7 Each Add'l decorated Location \$2.79
- 8 Oversize graphics \$2.14
- 9 Foil \$1.43
- 10 Washed Tackle Twill \$1.07
- 11 TT 8-15 letters \$2.14
- 12 Full Size Embroidery \$2.86
- 13 Medallion Size Embroidery \$1.43
- 14 3D EMB \$2.14
- 15 Applique \$1.43
- 16 TT1-3 letters on caps \$2.14
- 17 Woven Applique (WAP) \$1.43
- 18 Woven App on Applique (WAPAPP) \$2.79
- 19 Digital App on Applique(DAPAPP) \$3.57
- 20 Rush Requests \$71.45

#### Embroidery and Tackle Twill (W)

- 1 Base Art
  - a **Adult & Youth Apparel: 24 pieces per design, 12 pieces per style and color.**
  - b **Apparel Reorders are 12 pieces per design, style and color.**
  - c Tackle Twill: 24 pieces per design, 12 pieces per style and color.
  - d Adult Caps: 24 pieces per design, style and color.
  - e Youth Caps and Buckets: 12 pieces per design, style, and color.
- 2 New Art and Customer Provided Art - artwork created by modifying an existing design or generated using reference artwork.
  - a **Apparel & Caps: \$833.33 (R) minimum order, free of set up charges! Orders below this minimum for new art will be assessed a \$83.33 charge to cover set up fees.**
  - b Cap/Pocket high stitch count: Surcharge of \$.18 per 500 stitches above 7,000.
  - c Full Chest high stitch count: Surcharge of \$.18 per 500 stitches above 25,000.

#### Woven Applique (WAP) and WAP on Applique (WAPAPP)

- 1 Base Art, Customer Provided Art, Art Modifications, New Art
  - a 72 piece minimum of the WAP, 24 pieces per style and color for Caps, 12 per style and color for apparel.
  - b 144 piece minimum for WAPAPP.
  - c Lead time: 4 weeks, 5 day reorders approved through CSAC if WAP is in stock.

#### Digital Applique (DAP) and DAP on Applique (DAPAPP) (W)

- 1 Base Art
  - a **All Apparel: 24 pieces per design, style and color.**
  - b Caps: 24 pieces per design, style and color. Buckets: 12 pieces per design, style and color.
  - c Standard lead times apply.
- 2 Customer Provided Art, Art Modifications, New Art
  - a **Apparel & Caps: \$833.33 (R) minimum order, free of set up charges! Orders below this minimum for new art will be assessed a \$83.33 charge to cover set up fees.**
  - b Same minimums as base art.
  - c Standard lead times apply.

#### Value-added service offering (T)

- 1 Pre-Price & Bar Coding \$ 0.14
- 2 Re-Label (customer provides labels) \$ 0.43 \*apparel only
- 3 Hang Tag \$ 0.22 plus cost of tag
- 4 Folding \$ 0.29
- 5 Individual Poly-Bag \$ 0.43
- 6 Pre-packing \$ 0.43
- 7 Inside Back Label Print or DAP Add \$2.86 144 piece minimum
- 8 Special orders must meet a minimum of 72 pieces per style **and** color or \$1428.57 per style **and** color.